

## Management Excellence for Principals



This is your opportunity to avail of a **leading management development initiative**  
One third of Ireland's principals have participated in the first 5 years of its existence

In June 2001, **Business in the Community Ireland** established the Schools' Business Partnership. One of the programmes on offer to second level school principals is a seminar series called 'Management Excellence for Principals'. MEP's aim is to harvest the potential benefits of sharing information and experiences of business leaders with educational managers. Three topics are delivered: **Leadership, Performance Management** and **Time Management**. The companies who have delivered the seminars to date include Janssen Pharmaceuticals, Johnson & Johnson, KPMG, Coillte, National Irish Bank, Diageo, An Post, Anglo Irish Bank, Vhi, élan, One Direct, CRH, Allergan and IBM.

The series has proven itself to be of significant benefit to both the educational participants and the business leaders. All principals have rated the series as excellent. They have commented that they have implemented several of the management practices. To date the seminars have been held in: Dublin, Cork, Galway, Limerick, Waterford, Athlone, Kilkenny, Killarney and Westport.

The benefits are clearly illustrated by the evaluation quotes from principals who took part in the 2006-07 series.

### **Leadership:**

- "Extremely stimulating and motivating and also highlighting that whether in business or education, it's ultimately about dealing with people." on seminar by élan, Dublin
- "Great session. Principalship can be very isolating. It is very useful to have such professional and cogent input." on seminar by National Irish Bank, Kilkenny.
- "I found it excellent. It was very enlightening and there are certain elements of leadership that I would like to try out." on seminar by J & J, Westport.
- "The delivery was honest and insightful. The personal experiences and anecdotes were useful. It is inspiring to have a professional delivery/seminar from business sector – it will lead to more professionalism in education." on seminar by Anglo Irish Bank, Cork.

### **Performance Management:**

- "I feel that I am learning to do my job better by participating in this project. It is an invaluable insight into the world of corporate companies. Everybody has made us feel welcome at all the seminars and information and insights have been and will be most useful." on seminar by IBM, Dublin.
- "This was definite food for thought. Clear and succinct delivery and hopefully I will be able to implement some of today's pearls of wisdom. Good common sense approach." on seminar by Vhi, Cork.
- "I hope the Irish education system embraces more of this." On seminar by Allergan, Westport.
- "Great to have someone give us back some energy! It is easy to fall into routine and great to have someone help us to aspire to something." on Performance Management by Vhi, Cork.

### **Time Management:**

- "Enjoyed the informality – yet so much done" on seminar by Coillte, Mayo.
- "Food for thought. Time for serious introspection – how much of the frustration is caused by self rather than externally imposed." on seminar by Diageo, Kilkenny.
- "It was very informative and helpful. The venue was outstanding. The organisation by BITC was outstanding as always. Being part of the group this year brought a breath of fresh air into my life." on seminar by Coillte, Dublin
- "I would like more linkage between industry and schools in particular Human Resources" on seminar by John A. Wood (CRH), Killarney.

